FY 2009 Preliminary Budget Presented to the

LYNX Board of Directors Albert J. Francis II, CPA



July 1, 2008



Key Budget Assumptions

- Prepare "Status Quo" budget
- Include revised "Level of Service" and timetable for implementation
- Basis of funding will be done on the Regional Model
- Funding Partners affected by Property Tax reform
- Decisions to continue service originally funded with Service Development Grants
- New Grant Programs
- No additional Fare Increase
- Maintain current level of Federal Preventive Maintenance Funding for Operating Budget
- Capital Funding Needs
- Other Cost Saving Methods

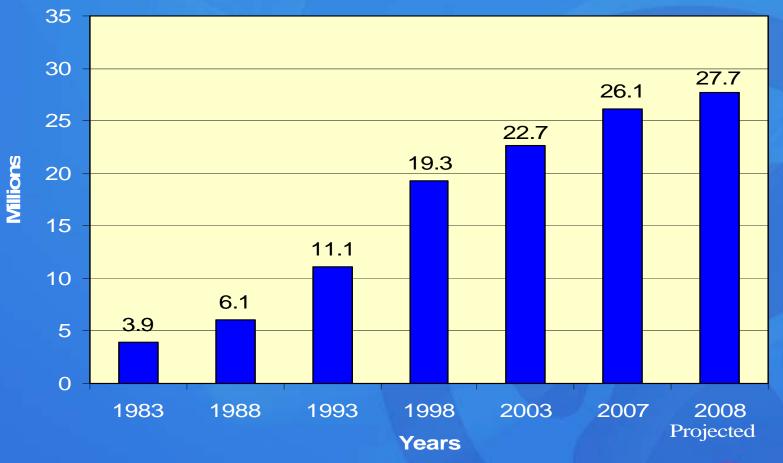


Key Budget Assumptions

- Base Budget (Status Quo No Increase in Head Count)
- Fuel
- Third year of Union Contract
- New Supervisor Union contract
- Full year impact of LOC
- Purchased Transportation Services
- **OPEB Requirements**
- No utilization of Reserves this year
- Status of Road Rangers Program



Ridership Trends From 1983 through 2008





Budget Overview

	FY08	Status Quo Service FY09	% Change
Operating Revenue	\$ 113,807,706	\$ 134,906,764	19%
Operating Expenses	113,807,706	134,906,764	19%
Operating Income/(Deficit)			0%
Capital Funding	35,947,507	27,399,700	-24%
Capital Expenditures	35,947,507	27,399,700	-24%
Capital Income/(Deficit)			0%
Total Operating Revenue & Capital Funding	149,755,213	162,306,464	8%
Total Operating Expenses & Capital Expenditures	\$ 149,755,213	\$ 162,306,464	8%
Net Financial Position	- 10	74 U/	0%



FY09 Operating Revenue (**Based on Status Quo Service Levels**)

	FY08	FY09	% Change
Fund Balance	\$ 2,564,383	\$ -	-100%
Customer Fares	20,997,590	22,627,216	8%
Contract Services	7,339,652	10,245,943	40%
Advertising on Buses	1,500,000	2,000,000	33%
Advertising - Trade	950,000	670,000	-29%
Interest & Other Income	1,497,319	571,976	-62%
Local	53,629,243	67,156,327	25%
State	11,477,217	10,093,433	-12%
Federal	13,852,302	21,541,899	56%
Total Operating Revenue	\$ 113,807,706	\$ 134,906,794	19%



FY09 Operating Expenses (**Based on Status Quo Service Levels**)

		<u>FY08</u>	<u>FY09</u>	<u>% Change</u>
Salaries/Wages/Fringes	\$	62,658,610	\$ 66,837,422	7%
Other Services		8,513,030	15,080,642	77%
Fuel		13,043,215	20,555,287	58%
Materials & Supplies		5,915,391	6,094,940	3%
Utilities		1,449,209	1,323,940	-9%
Casualty and Liability		1,413,750	1,641,700	16%
Taxes		741,924	489,289	-34%
Purchased Transportation		15,468,942	20,106,965	30%
Miscellaneous		2,415,762	2,181,924	-10%
Interest		265,952	479,655	80%
Leases*		1,921,921	115,000	-94%
Operating Reserves			- <u>A-/s</u>	0%
Subtotal	1	13,807,706	134,906,764	19%
Less: Capital Lease*		(1,270,000)	- C. H. J. L.	1000
Total Operating Expenses	\$1	12,537,706	\$ 134,906,764	20%



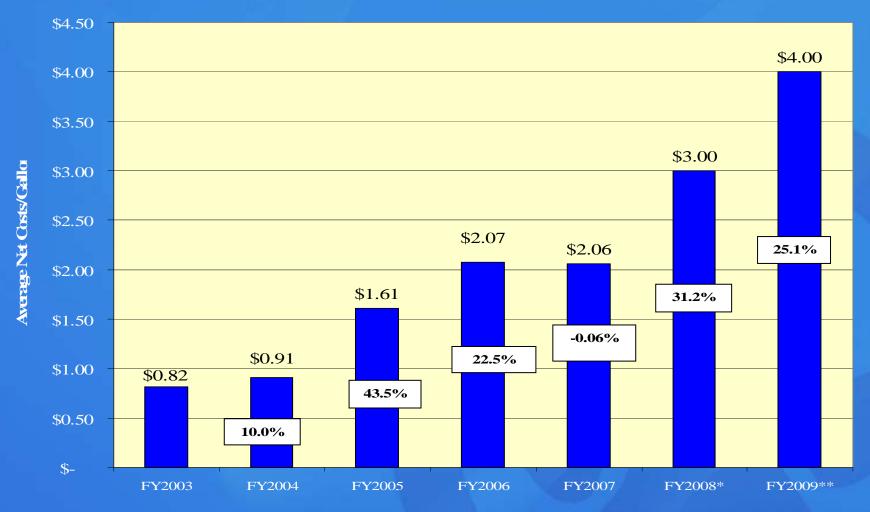
Major Impact Items

- Grant Programs Cost Neutral
- Union Contracts
- Fuel
- Purchased Transportation
- Group Health Insurance

Increase in FY09 \$ 9,790,907 3,489,370 7,512,072 4,638,023 488,497



LYNX DIESEL FUEL COST TREND



**FY09 average based on recent diesel fuel market cost/gallon trends.



LYNX FUEL COST WITH SAME LEVEL OF CONSUMPTION



FISCAL YEAR

Fuel consumption is applied as a constant 4,369,838 gallons each year multiplied by the average annual fuel costs per gallon.

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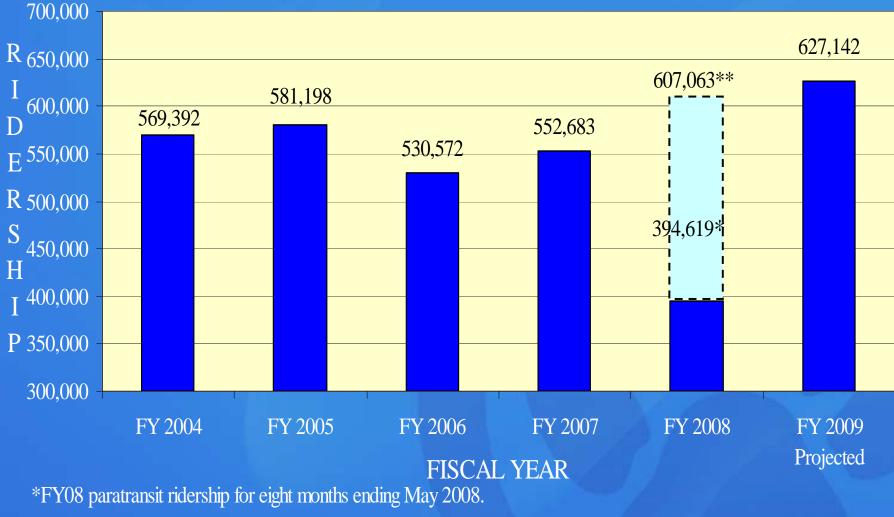
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LYNX ANNUAL PARATRANSIT RIDERSHIP

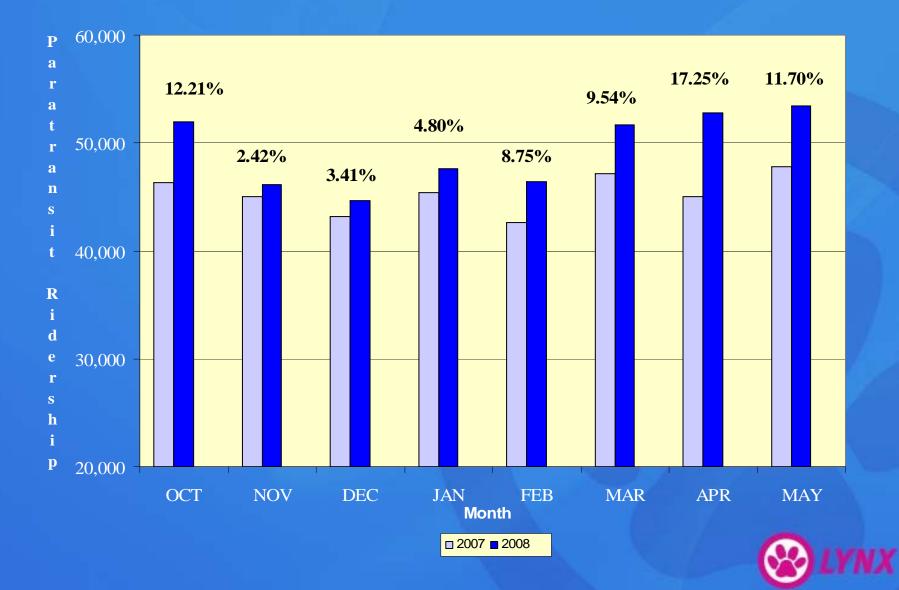


**Projected FY08 paratransit ridership for the full year.



LYNX

FY07 & FY08 MONTHLY PARATRANSIT RIDERSHIP COMPARISON



Major Impact Items

- Grant Programs Cost Neutral
- Union Contracts
- Fuel
- Purchased Transportation
- Group Health Insurance

Increase in FY09 \$ 9,790,907 3,489,370 7,512,072 4,638,023 488,497



Local Revenue by Jurisdiction (Based on Status Quo Service Level)

	FY08		Need for FY09		Proposed for FY09	
Orange County	\$	37,213,542	\$	48,672,426	\$	37,761,235
Osceola County		4,357,800		5,523,953		4,668,704
Seminole County		4,533,565		5,546,154		5,546,154
City of Orlando		4,524,658		4,524,658		4,255,000
City of Orlando - LYMMO		1,400,000		1,300,000		1,300,000
Kissimmee		320,000		220,000		220,000
St. Cloud		174,192		174,192		174,192
Altamonte Springs		130,000		130,000		130,000
Sanford		100,000		100,000		100,000
Disney		191,650		-		
Volusia Express		121,264		189,321		189,321
Shingle Creek		257,226		285,354		285,354
UCF/Private Sources		60,643		210,631		210,631
Lake County		244,703		279,638		279,638
Total Local Funds	\$	53,629,243	\$	67,156,327	\$	55,120,229



Proposed Operating Expenses

LYNX ADMINISTRATIVE EMPLOYEES (NON--BARGAINING)



Possible Funding Solutions

- Reduce Paratransit Service from Door-to-Door to Curb-to-Curb
- Comply with ADA ³/₄ mile limit
- Additional Fare Increase
- Close South Street Operations (If 40 buses are cut from service)
- Additional Revenue Sources (Leasing)
- Further Service level Reductions

 (Future impact of Federal Formula Funding)
 (Customer Fares Decrease)
 (If service levels reduced 11%)
 (If service levels reduced 22%)
- Increase Preventative Maintenance Funding

Est. Savings \$1,000,000

> \$500,000 \$1,000,000 \$400,000

> > \$100,000

\$4,000,000 \$8,000,000 \$2-4,000,000



Capital Expenditures

	FY08	FY09	% Change
Transit Buses	\$ 22,158,459	\$ 12,540,938	-43%
Fixed-Route Next Bus/AVL/Real Time Signage	2,000,000	250,000	-88%
FlexBus BRT	3,979,442		-100%
Passenger Amenities (Bus Shelters, etc)	1,500,000	3,937,182	162%
Support Equipment/Engines & Transmissions	2,281,585	1,828,141	-20%
Road Rangers Vehicles	194,037		-100%
Commuter Vans	755,497	465,000	-38%
Paratransit Vans		900,000	100%
Fixed-Route IVR	210,000		-100%
Paratransit Trip Planner	210,000		-100%
Fixed-Route Trip Planner	150,000		-100%
Facility Improvements	1,666,750	790,603	-53%
Safety & Security Initiatives	1,500,000	1,968,745	31%
Total Capital Expenditures	\$ 36,605,770	\$ 22,680,609	-38%



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Capital Funding Sources

	<u>FY08</u>	<u>FY09</u>	<u>% Change</u>
Federal	\$32,377,415	\$22,137,510	-32%
State	2,301,974		-100%
Local	1,926,381	543,099	-72%
Total	\$36,605,770	\$22,680,609	-38%







Questions?

Comments?



